

www.cialaresort.com

# **COMPANY PROFILE**

Company:	CIALA RESORT KISUMU			
Physical Address:	SINYOLO			
Postal Address:	7490-40100			
Telephone	0705 333 555			
E-mail	sales@cialaresort.com			

		Rates (KSH)		Details	
ROOM CATEGORY	ROOM TYPE	Bed & Breakfast	Half board	Full board	
Superior	Single	12,000.00	14,000.00	16,000.00	Smoking & Non -smoking rooms  Rates inclusive of taxes  service charge
Superior	Double	13,500.00	17,500.00	21,500.00	Smoking & Non -smoking rooms  Rates inclusive of taxes  service charge
Deluxe	Single	13,500.00	15,500.00	17,500.00	Smoking & Non -smoking rooms  Rates inclusive of taxes  service charge
Deluxe	Double	15,000.00	19,500.00	23,500.00	Smoking & Non -smoking rooms  Rates inclusive of taxes  service charge
Superior Deluxe	Single	15,000.00	17,000.00	19,000.00	Smoking & Non -smoking rooms  Rates inclusive of taxes  service charge
Superior Deluxe	Double	16,500.00	20,500.00	24,500.00	Smoking & Non -smoking rooms  Rates inclusive of taxes  service charge
Executive Suite	Single	19,000.00	21,000.00	23,000.00	Smoking & Non -smoking rooms  Rates inclusive of taxes  service charge
Executive Suite	Double	20,500.00	24,500.00	28,500.00	Smoking & Non -smoking rooms  Rates inclusive of taxes  service charge

### EXTRA ADULT /CHILD CHARGE

					Rates (Ksh)	
РАХ	DESCRIPTION	AGE #	Bed & Breakfast	Half board	Full board	
Adult	With extra bed	Above 12yrs	4,000	6,000	8,000	
Child	With extra bed	05-12yrs	3,500	4,500	5,500	
Child	Sharing with parents /Baby cot	Below 5yrs	-	-	-	

### MEAL SUPPLEMENT

### **CONFERENCING**

MEAL	RATE –CHILD (Ksh)	RATE –ADULT (Ksh)
Breakfast	850	1,500,
Lunch	1,500	2,000
Dinner	1,500	2,000

ITEM	CHARGES (Ksh)	DESCRIPTION
Half day	2,500	Am tea, Stationaries, Mints 1 bottle of water, buffet lunch with soft drink.
Full day	3,000	Am&Pm tea, Stationaries, Mints 2 bottles of water, buffet lunch with soft drink.
Room charge	20,000	Conference Room Only
Event Grounds	100,000	Event grounds with a capacity of up to 10,000 pax

**Room amenities** - Complimentary tea/coffee making facilities, Digital safe, complimentary high speed Wi-Fi, complimentary bottle of water, King or twin beds depending on your requirements, Telephone, LCD Flat Screen Smart TV, sound proof, Laundry facility and Room service.

### PLEASE NOTE:

- Rate offered are VALID FROM 01st January 2020 to 31st December 2021
- The check in time is 1200 Hrs. and check out time is 1000 hrs.
- Early check in and late checkout is subject to availability and with an additional charge.
- All rates are in KSH and are inclusive of Taxes.
- Room tariff on per room per night basis
- The rates are for both residents and non-residents

### **3. CHILDREN POLICY**

- Child below 5 years complimentary on the plan sharing the room with the parents
- Child 05-12yrs half charge of extra person on plan sharing room with parents with an extra bed
- Child 12 years and above will be charged at the same rate as extra person

### 4. TERMS AND CONDITIONS

### (i) CONFIRMATION

a) An LPO or Deposit of 50% is required to confirm a booking

b)Balance payable prior to check -in or per the agreed credit per

### (ii) CANCELLATION

### **Conference and Events**

- a) In the event of confirmed cancellation prior to 48 hours before arrival no fee will be charged
- b) In the event of confirmed cancellation within 24hours before arrival a fee equivalent to 50% of the event /conference cost will be charged.
- c) In the event of a failure to show on the booked date a fee equivalent to the event cost will be charged.

### **Accommodation**

- a) In the event of confirmed cancellation prior to 24 hours before arrival no fee will be charged
- b) In the event of confirmed cancellation within 24hours before arrival a fee equivalent to 25% of cost will be charged.
- c) In the event of a failure to show on the booked date a fee equivalent to one night's accommodation will be charged.

### iii) CREDIT POLICY

Credit must be authorized in writing prior arrival of the guests

All credit sales must be supported by a purchase order or former commitment letter. Credit period, unless negotiated will strictly be 30 days from date of invoice.

#### iv) HOTEL BANK DETAILS

BANK	: KCB
ACCOUNT NAME	: CIALA RESORT KENYA LIMITED
ACCOUNT NO	: 1235282287
BRANCH	: Kisumu
RTGS IFSD / NEFT IFSC CODE	: KCBLKENX

We Request you to kindly confirm your acceptance of this offer by signing and returning the duplicate copy of this agreement. The Contract rates will be applicable on receipt of the signed rate letter.

Assuring you of our best services and attention at all times and should you have any further clarification please feel free to contact us on.



### **ULTIMATE LUXURIOUS LAKESIDE HOSPITALITY**

Ciala Resort -Kisumu opened its doors on 14<sup>th</sup> August -2018. The resorts clear vision to be the resort of choice, home away from home, place that a customer is king and every Guest treated as royalty. Ciala golden promise is to ensure t hat our guests will be given value for their money.

Ciala Resort is set on 35 acres of land .Located 12kms from the Kisumu international airport, 18kms from the Kisumu city center, makes the resort easily accessible to our guests. This warm and enchanting destination provides all round relaxation.

The resort is situated away from the hustle and bustle of Kisumu city overlooking the beautiful hills.

The following are the resort facilities to give our guests an unforgettable experience.

### **RESORT FACILITIES**

Pine Restaurant	> Helipad
Tulip Bar	<ul> <li>Airport Transfers</li> </ul>
<ul> <li>Coffee lounge</li> </ul>	Outdoor jungle gym
Mimosa Pool Bar & Restaurant	Yatch rides in our luxurious yatch
Swimming pool	Travel desk(Excursions around Kisumu)
Gym & Spa	
Laundry	<b>OTHER FACILITIES AROUND THE COUNTY</b>
Kids play area	
<ul><li>Gift Shop.</li></ul>	Kit Mikayi in Seme
Conferencing Facilities	Abindu Caves in Nya-Hera
Team Building Grounds	Equator at Maseno.
Hiking Trail.	Ndere Island.
Outdoor Jangle GYM	Hippo point.
C	Dunga Beach
	Impala sanctuary

### **ACCOMMODATION**

Our exquisite and tastefully designed rooms provide you with top notch amenities and unforgettable comfortable stay. The resort houses 56 rooms which are 30 superior rooms, 22 deluxe rooms, 2 Superior Deluxe rooms and 2 Executive rooms.

### **Room facilities:**

Mini bar, Electronic digital safes, HD-Flat Screens, A/C, Electric kettle, Computerized key cards, Hair dryer, Free wi-fi, Study desk, Wardrobes, Towels, Writing pad and pen, Luggage rack, Private bathrooms, Telephone, Mosquito nets and complementary bottles of water.

### **DINNING**

Ciala resort takes pride in housing 2 restaurants:-The Pine Restaurant and Mimosa pool restaurant. The Pine Restaurant is a fine dining restaurant that offers a fusion of cuisines with influences from Continental and pan- African cuisines not forgetting our Lakeside Signature Cuisine. Mimosa pool

Restaurant offers you a perfect spot to will away the afternoon, and enjoy a selection of food items available from our all day menu overlooking our Infinity sun heated pool and the serene gorge of spectacular hills.

### **CONFERENCING & EVENTS**

The outstanding meeting, banqueting and conferencing facilities offer a perfect venue to host trainings, workshops, product launches, exhibitions, weddings and other social events up to 3,000 guests . The following are our conferencing facilities: Sida board room with a capacity of 30 pax , Senna boardroom with a capacity of 15 pax , Lantana conference hall with a capacity of 800 pax theater style , Our vast event grounds can accommodate up to 3,000 guests.

Above all, the efficient team of the hotel ensures that your every expectation is adequately met.

### <u>BAR</u>

Ciala Resort has two bars which are Tulip Bar and Mimosa pool Bar.

Tulip bar is an elegant fusion of a modern and stylish cocktail bar and a classic plush lounge bar with amazing view of the countryside hills and lush gardens. Tulip Bar takes pride in housing the finest mixologists on the lakeside ready to serve and indulge the guests with exotic signature cocktails at any given time.

Mimosa pool bar is a perfect spot to cool down in the Kisumu heat with a breeze from our infinity pool Enjoy a wide selection of our signature cocktails, Mock tails and a selection of both international and local beers.

### **HEALTH CLUB**

The health club at Ciala resort has the Swimming pool, Steam, Sauna, Oak spa, Gym and Jogging and hiking trail.

Revive, relax and rejuvenate at Oak spa. Come and enjoy our outstanding range of health and beauty treatments to suit all your needs. At the Ciala we have the sole aim to uncover tranquility for each and every guest by offering luxurious, highly personalized signature spa treatments.

With a fully equipped gym, enjoy your workout and train to the sound of the music that fills the room. With qualified instructors, why not break a sweat to achieve your physical fitness goals.

Ciala Resort boasts as the only hotel in Kisumu offering a 2.5 km, 3.5km, 5km and 10 km jogging track. We have custom made hiking trails up the hill that makes working out a fun experience.

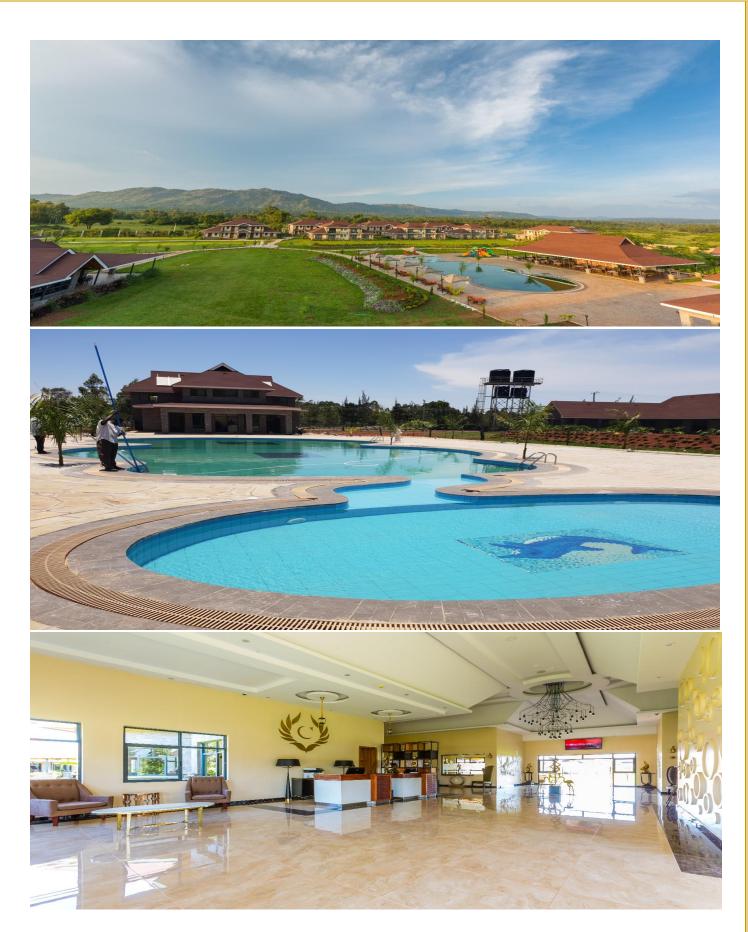
Our sun heated infinity pool is perfect for helping you cool down from the Kisumu Heat. Our licensed lifeguard will be by your aside to assist and ensure you enjoy your swimming session to the fullest. **TRAVEL DESK** 

At **Ciala Resort**, we execute customized transportation and travel plans with the help of our travel desk. We have partnered with local airlines offering flights to Kisumu, Our travel desk can book flights to and from Kisumu with a given special rate for guests staying at Ciala Resort .We offer Airport transfers to and from Kisumu international airport to the resort at a reasonable price .Our Travel desk has itineraries for excursions and fun things to do in Kisumu. The itineraries can be customized as per requirement. Ciala Resort takes pride in owning a luxurious 14 sitter Yatch that can be booked through our travel desk.

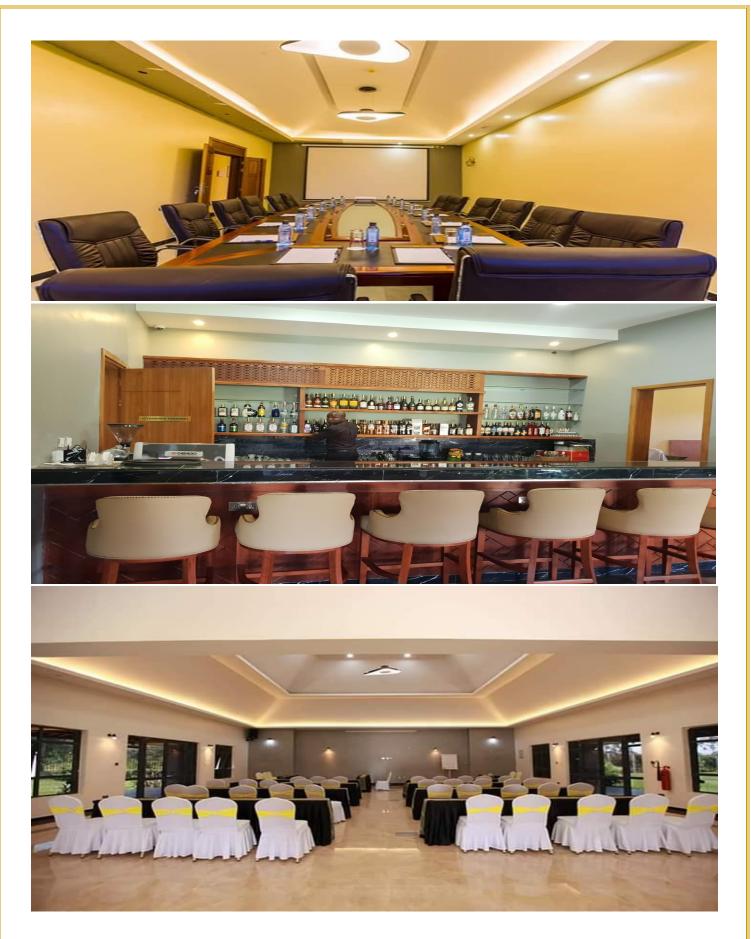
We look forward to welcoming you to Ciala Resort and offering you the ultimate luxurious hospitality in Kisumu.

### Sincerely

Fredrick .O. Juma Sales and Marketing Executive D/Mob:+254 720704628 / +245 742336828 Email:sales@cialaresort.com Web site: <u>www.cialaresort.com</u> Physical Address: Off Kisumu- Busia road









# HEMARA MOTEL LTD P.O BOX 110-50317-CHAVAKALI TEL:0710308241/0701617527

# OUR RATES BY JANUARY 2019 TO DECEMBER 2020

QTY	DESCRIPTION	CHARGES	TOTAL	TYPE
1	FULL BOARD(FB)	5500	5500	FB
1	HALF BOARD(HB)	4200	4200	HB
1	DAY PACKAGE	2250	2250	DP
1	HALF DAY PACKAGE	1900	1900	HDP
1	SINGLE BED	1250	1250	BB
1	SINGLE LARGE	2000	2000	BB
1	DOUBLE BED	2500	2500	BB
1	HALL HIRE LARGE	7000	7000	НО
1	HALL HIRE SMALL	3000	3000	НО
1	LCD PROJECTOR	4000	4000	
1	PUBLIC ADDRESS	4000	4000	DAY
1	STATIONARIES	200/PERSON	200	DAY
1	TEA AND SNACKS	400	400	DAY
1	BUFFET LUNCH	1500	1500	DAY
1	FLIP CHART	600	600	RIM
2	MINERAL WATER	120	120	INC

# CATERING PACKAGES

# HALF BOARD

Bed and breakfast, 2 teas and snacks, lunch/dinner, two 500ml mineral water, 1soda (300ml), LCD projector, PA system, hall,

@ = 4200

# **FULL BOARD**

Bed and breakfast, two teas and snacks,lunch,dinner,two mineral water(500ml),1 soda(300ml),LCD projector,stationeries,public address, system ,hall @ = 5500

# DAY PACKAGE

Two teas and snacks, lunch, two mineral water(500ml),1 soft drink, stationeries, public address, hall

@ =2250

# HALF DAY PACKAGE

One tea and snacks, lunch ,one bottle of water(500ml),1 soft drink,hall, P/A system,

@ = 1900

## **CHILDREN RATES**

Children up to 5yrs complimentary when sharing rooms with adults.6-12yrs - 50% of the single rate will be charged

### PAYMENT TERMS

Room payment is made on arrival or via mpesa TILL NO. 224720 PAYABLE TO HEMARA MOTEL LTD CHAVAKALI

### **CANCELLATION /NO SHOWS CHARGES**

100% of the applicable rates will be charged if the cancellation is between 48hrs

100% of the applicable rates will be charged for ``NO SHOWS``

**NOTE:** All prices are inclusive tax

### **OUR CONTACTS**

HEMARA MOTEL LTD	MOBILE: 0710308241
P.O BOX 110-50317	: 0701617527

CHAVAKALI

PHYSICAL ADDRESS- ALONG KISUMU – KAKAMEGA ROAD

WEB SITE: www.hemaramotel.co.ke

EMAIL: info@hemaramotel.co.ke

FACE BOOK PAGE : hemaramotelltd

TWITER HANDLE : hemaramotelltd

### TO CONFIRM A BOOKING,

A deposit of 75% of the total amount is usually made in advance before the commencement of the workshop and the balance cleared before the workshop sessions end. Food and beverages is charged according to the no. of people booked and not reported.

Cancellation is normally allowed within 21 days after the booking .any booking is duly confirmed after the payment of the deposit.

### WITH THANKS

### FOR HEMARA MOTEL LTD



# RATES

**Sosa Cottages Limited** is situated 23kms from Kisumu City, less than 25 minutes' drive. The hotel is set in a serene village atmosphere. In Luhya language **'Sosa'** means to rest or to relax. Sosa prides itself for traditional Luyha cuisines nevertheless continental dishes are also available. Our rooms are well-appointed and range from cottages, suites, & superiors depending on one's choice. The rooms are fitted with contemporary amenities in-built working desks, wardrobes, hot showers, TV, WiFi and verandahs that overlook soothing gardens. This inimitably styled accommodation is ideal for all persons - couples, business, families, who find countryside peaceful nature irresistible. The Health Club has a Steam bath, Massage spa & Swimming pool with enough sun bed area for sun bathing and lounging. Guests in the hotel access the gym and swimming pool free of charge.

We have three halls with a seating capacity ranging from 10pax to 100pax at a time depending with the setup style. Visit our website <u>www.sosacottage.com</u> and FB Page <u>https://www.facebook.com/pages/Sosa-Cottages-Itd/324343180930489</u>

## **ROOMS CAPACITY**

Total Rooms	48
Total Bed Capacity	60
Suites	12
Cottages	16
Superior (Self-contained Villas each with two bedrooms/ Sitting room / Kitchenette / Dinning)	10

# **ACCOMMODATION RATES**

	KES.				
Room Type		Bed &	Half	Full	
		Breakfast	Board	Board	
Single room		5,500	6,400	7,300	
Double room		8,000	9,800	11,600	
Twin beds		9,000	10,800	12,600	
Superior Executive room		10,000	12,000	14,000	
Full Villa - Furnished 2 bedroc	oms - 1 double bed + 2 Single Beds	19,000	23,000	27,000	
Inclusive of Meals maximum	of <b>4 persons</b> per Villa.	19,000	23,000	27,000	
Full Villa Self-catering - Fu	rnished 2 bedrooms – 1 double bed +	15,000			
2 Single Beds. Exclusive of	Meals. Maximum of <b>4 pax</b> per Villa.				
Half Board = Accommodati	<b>Bed &amp; Breakfast</b> = Accommodation & Breakfast <b>Half Board</b> = Accommodation, Breakfast & either one meal without a drink - lunch or dinner <b>Full Board</b> = Accommodation, Breakfast & either two meals without a drink - lunch & dinner				
Children	- One child from 0 to 5 years stays free of charge - Cribs available upon request				
Extra beds	Extra Bed available and charged at Kes.2,500/- per night				
Pets	Pets are not allowed.				

# **CONFERENCE RATES**

<ul> <li>Full Day Package:</li> <li>Conference hall</li> <li>Water dispenser provided in the conference hall for drinking water. We support the '<i>Green Initiative Campaign'</i> to reduce plastic bottle waste.</li> <li>Two tea breaks, 10.00 o'clock and 4.00 o'clock tea/coffee with snacks</li> <li>Buffet Lunch with a 300ml soda or 500ml bottled mineral water</li> </ul>	2,500/-
<ul><li>Writing materials (pen &amp; note book each)</li><li>Flip chart and marker pens</li></ul>	per person per day
<ul> <li>Half Day Package:</li> <li>Conference hall</li> <li>Water dispenser provided in the conference hall for drinking water. We support the '<i>Green Initiative Campaign'</i> to reduce plastic bottle waste.</li> <li>One tea break, 10.00 o'clock OR 4.00 o'clock tea/coffee with snacks</li> <li>Buffet Lunch with a 300ml soda or 500ml bottled mineral water</li> <li>Writing materials (pen &amp; note book each)</li> <li>Flip chart and marker pens</li> </ul>	2,200/- per person per day
<ul> <li>VIP Full Day Package:</li> <li>Conference hall</li> <li>Water dispenser provided in the conference hall for drinking water. We support the '<i>Green Initiative Campaign'</i> to reduce plastic bottle waste.</li> <li>Two tea breaks, 10.00 o'clock and 4.00 o'clock tea/coffee with snacks</li> <li>Buffet Lunch (clients personalized) with a 300ml soda or 500ml bottled mineral water or small glass fresh juice</li> <li>Writing materials (pen &amp; note book each)</li> <li>Flip chart and marker pens</li> <li>LCD Projector</li> <li>Public Address System with 2 mics</li> </ul>	3,500/- per person per day
Equipment Hire:LCD Projector-4,500/- per dayPublic Address System	-8,000/- per day
Groups Buffet Meal are inclusive of a 300ml soda or 500ml bottled mineral water	1,500/- per person

# **VILLA RATES:**

SELF – CATERING FOR A MAXIMUM OF 4 PAX		KES.		
Daily for 1 day $<$ than a month stay		15,000		
Long staying guests				
1 month for 30 days stay		150,000		
3 months for 90 days stay		405,000		
6 months for 180 days stay		720,000		
12 months for 360 days stay		1,260,000		
Long stay guests	<ul> <li>1<sup>st</sup> refill amenities provided for all long staying guests</li> <li>Free access to swimming pool &amp; gym</li> <li>Discounted rate for massage &amp; steam bath</li> </ul>		;	

Our Sosa Villas provide privacy for the perfect holiday away from home for nature lovers and is ideal for couples, families, bridal parties, researchers and visiting groups wishing to take long stays. They are fully furnished 2 bedrooms, all well en-suite bathrooms, plus a down stairs cloakroom. Each villa is individually decorated and thematically furnished with all kitchen equipment.

## **CANCELLATION POLICY OR NO SHOW:**

- No shows are charged at 100%
- Notice cancellation before D day: Less than 3 days 50% charge

Penalty charges are to cover incurred, expenses both in purchases of products especially perishables, man power used to plan reservations made and potential clients turned away.

## **MODE OF PAYMENT & WILLINGNESS TO GIVE CREDIT**

A 60% down payment is required for confirmation of your event & the balance to be paid before service delivery.

Payments are made by the following modes:-			
DIRECT DEPOSIT TO:			
Sosa Cottages Ltd	Sosa Cottages Ltd		
Cooperative Bank	Equity Bank		
Mbale Branch	Mbale Branch		
A/C No. 01148472460500	A/C No. 0960294540747		
MPESA			
TILL NUMBER <b>312387</b>	TILL NUMBER <b>519265</b>		
CREDIT/DEBIT CARD PAYMENT:			
VISA CARD			
AMERICAN EXPRESS			
MASTER CARDS			
JCB CARD			
CASH PAYMENT			
AT OUR POINT OF SALES			

A corporate client who has a contract/agreement with Sosa Cottages Ltd shall issue a Local Purchase Order–LPO or Purchase Order-PO & a copy of the organization pin details to confirm reservations. It is the company's policy to allow **30 days credit period** from the date the service was rendered. All accounts outstanding beyond 30days shall attract a 5% interest on amounts outstanding.

CONTACTS
Main Office Details
Landline: 254 (20) 3557373
Cell: 254(0)721387758
Postal Address: 277 - 50310
Physical Address: Vihiga – Gisambai ; off Majengo - Hamisi road
FB page https://www.facebook.com/pages/Sosa-Cottages-Itd/324343180930489
Email Contacts: info@sosacottages.com / reservations@sosacottages.com